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2016 Benefit Report for Our Community

Olympic Medical Center experienced a tremendous amount of growth in 2016, successfully recruiting physicians, advanced practice clinicians and other staff to help fill the health care needs of the North Olympic Peninsula.

“WE NOT ONLY recruited 20 new physicians and advanced practice clinicians in various specialties, but we also gained some traction in filling the need for primary care doctors,” says Eric Lewis, CEO of Olympic Medical Center. “We also hired many new employees, bringing our total personnel to 1,311.”

CARDIOLOGY GROWTH

Olympic Medical Heart Center experienced significant milestones as well. Cardiologist Robert Henson, MD, joined in late 2016, and the Heart Center now has four cardiologists and one advanced practice clinician seeing patients in Port Angeles and Sequim.

With investments in staff and technologies, diagnostic and rehabilitation services have grown to provide heart care close to home.

“Our community members are older and getting older all the time,” says Josh Jones, MD, chief physician officer of Olympic Medical Physicians. “It’s essential to provide safe, quality cardiac care in the community to limit the need to travel.”

ORTHOPAEDICS EXPAND SERVICES

Orthopaedic Surgeon John Seddon, MD, is a foot and ankle specialist who joined Olympic Medical Physicians Orthopaedic Clinic in fall 2016. This is a new service in Clallam County.

“Dr. Seddon is an excellent addition to our orthopaedic team,” Dr. Jones says.

“We’re pleased to welcome his expertise to our community.”

A YEAR OF SIGNIFICANT INVESTMENT

Olympic Medical continued construction throughout the year on a new medical office building in Port Angeles – completing the OMP Walk-In Clinic just before the end of the year.

“Our walk-in service in Sequim has been a huge success, and we know it is a needed service in Port Angeles, too,” Lewis says. “This will help strengthen primary care services in Port Angeles, giving our community same-day access to care for acute, non-life-threatening issues when patients can’t get in to see a primary care provider.”

HEALTHY FINANCIAL POSITION

Olympic Medical remains in a healthy financial position, with a net operating margin of 2.5 percent.

“We always strive to make a small margin so we can purchase needed and updated technologies and equipment, keep our facilities and general infrastructure up to par, and pay principal on our debt,” Lewis says. “We’ve done a good job of this, considering we work in such a difficult operating environment due to unpredictable government reimbursement by Medicare and Medicaid, which comprise 83 percent of our payer mix.”



Employees Shape Olympic Medical Center

Olympic Medical employees take great pride in caring for patients and working hard to offer quality health care to the community.

THE COLLECTIVE EXPERTISE and dedication of excellent caregivers, support staff, technical experts and administrative employees is what takes Olympic Medical and its divisions to the next level.

“We are so fortunate to have such outstanding employees who want to live in our community and work for the local medical center,” says Lorraine Wall, RN, chief nursing officer and hospital COO at Olympic Medical.

At the end of 2016, 1,311 people worked for Olympic Medical. They filled positions across the spectrum and served in roles that are critical to ensuring a positive patient experience.

“We have great people and each of them holds an important job,” Wall says.

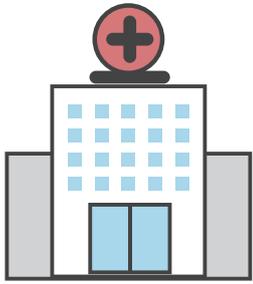
In 2016, 65 of these employees received special recognition for their efforts to make Olympic Medical a safe, quality place to both work and receive care.

Cathy Abandonato
Leonard Anderson
Aleisha Autrey
Andi Bauer
Cynthia Beltrami
Mary Bittick
Lynette Brown
Londa Bryant
Beverly Buck
Jamie Burrow
Robin Burse
Ami Calvert
Debbie Casey
Sandy Caswell
Thomas Ciarlo
Steve Conat
Sarah Conway
Gladys Dearinger
Blanca DeLeon
Myrna Dueno
John Eiriksson
Chelsea Engel

Jason Francis
Rob Gale
Lori Gray
Ryan Heiligenthal
Teresa Hoover
Beverly Hughes
Jeana Hutton
Samantha Jacobson
Katrin Junghanns-
Royack
Nicky Kasprowicz
Candace Kathol
Kristina Keffer
Stacia Kiesser
Deby King
Leanne Klock
Liz Landvik
Bethany Leavitt
Kenton Long
Andrea MacFeat
Kristy Makula
Sarah Mattson

Lauren McElwain
Cindy Michaelis
Julie Millsap
Jessica Muck
Jillian Munger
Katie Ownes
Paul Pederson, MD
Kayla Powell
Stacy Remick
Samantha Reynolds
Walter Reta
Katie Roszatycki
Mary Saenz
Kathy Sims
Deanna Thurston
Joanne Warren
Brian Webb
Thena Westfall
Holly Wickersham
Darryl Wolfe
Patty Wood
Kelsey Yanik

2016 SERVICE HIGHLIGHTS



Olympic Memorial Hospital saw **4,373 ADMISSIONS** for inpatient hospital care.



An additional **806 patients** were seen in the hospital under observation.



The emergency department in Port Angeles experienced a total of **31,949 visits**.



OMP Walk-In Clinic in Sequim managed **9,740 patient visits**.



The Birth Center welcomed **448 BABIES**.

OMP Primary Care Clinics welcomed **more than 3,000 new patients** in 2016.

In all, the primary care clinics had **51,694 patient visits**.

Olympic Medical Home Health continued to increase access for patients, with **39,298 visits** in 2016.



\$29M in capital spending

Olympic Medical Center invested approximately **\$29 million** in capital spending in 2016 with the construction of a medical office building in Port Angeles for outpatient clinics – including a Walk-In Clinic – along with other infrastructure improvements and technology purchases.



627 patients treated at Olympic Medical Cancer Center

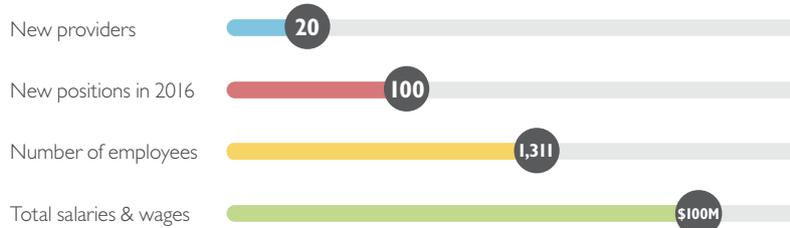
Olympic Medical Cancer Center in Sequim provided treatment to **627 patients**, performing nearly **27,458 procedures** across medical oncology, infusion, and radiation oncology and therapy.



27,458 procedures

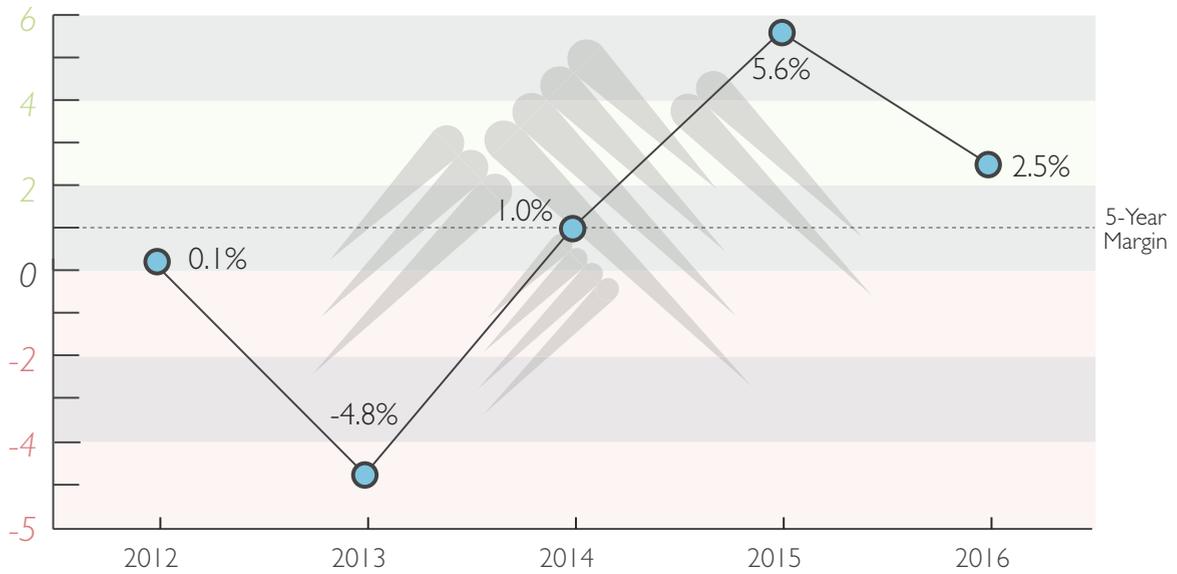
Olympic Medical hired **20 new physicians and advanced practice clinicians** in a variety of specialties, including primary care, internal and family medicine, cardiology, medical oncology, radiation oncology, neurology, pulmonary medicine, orthopaedics, obstetrics and gynecology, and gastroenterology.

Olympic Medical added another **100 positions** and continues to be the largest employer in Clallam County with **1,311 employees**.



2016 wages and benefits **totaled \$100,278,573**.

% Operating Margin 2012-2016



	2012	2013	2014	2015	2016
Net Operating Income (\$)	148,778	(6,539,403)	1,505,651	8,883,163	4,179,978
Net Revenue (\$)	133,499,935	134,965,722	146,783,432	161,802,007	167,266,605
% Operating Margin	0.1%	-4.8%	1.0%	5.6%	2.5%

2016 Financials

Net Operating Revenue:	\$167,266,605
Operating Expenses:	\$163,086,628
Net Operating Income:	\$4,179,978
% OPERATING MARGIN:	2.5%

2015 Financials

Net Operating Revenue:	\$161,802,007
Operating Expenses:	\$152,918,844
Net Operating Income:	\$8,883,163
% OPERATING MARGIN:	5.6%

Free Clinic Support

Volunteers in Medicine of the Olympics

Lab and X-ray:	\$38,704
Emergency Dental Services:	\$18,900
Behavioral Health and Meds:	\$58,800
Total:	\$116,404

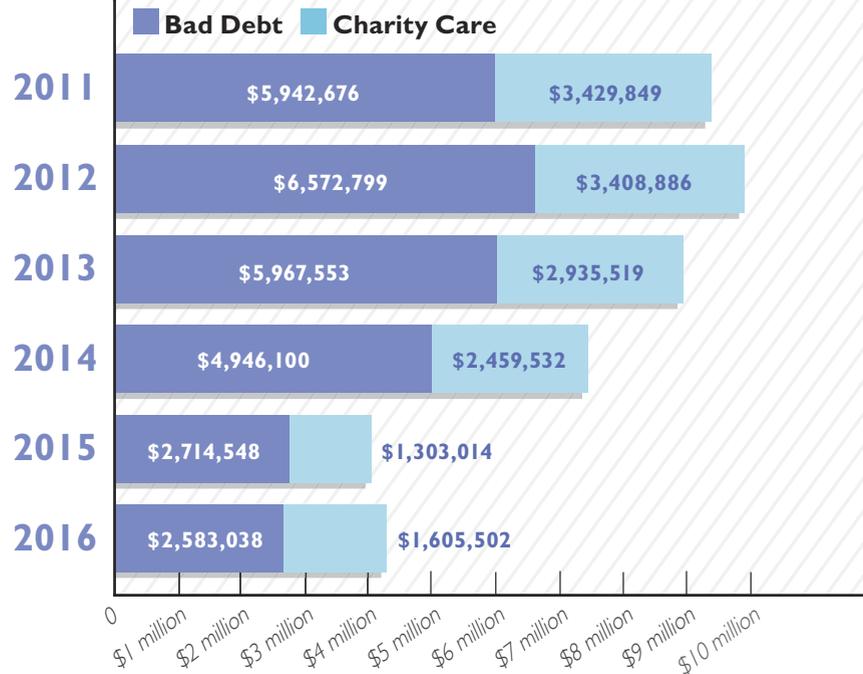
Dungeness Valley Health and Wellness Clinic

Lab and X-ray:	\$56,879
Emergency Dental Services:	\$18,900
In-Kind Building Usage*:	\$38,640
Total:	\$114,419

OVERALL TOTAL: \$230,823

*estimated rate of \$1.40 per square foot per month

BAD DEBT AND CHARITY CARE



2016 Total Uncompensated Care: \$4,188,540

Community members and organizations continue to support Olympic Medical Center patients and programs through generous donations.

IN 2016, OLYMPIC Medical received \$189,000 in charitable contributions from the OMC Foundation, OMC Auxiliary and the Sequim-Dungeness Hospital Guild.

“The support we receive from these charitable organizations and wonderful donors is so important for our patients,” says Lorraine Wall, RN, chief nursing officer and hospital COO at Olympic Medical.

These funds support the purchase of needed medical equipment, including a Welch Allyn vital sign machine, blanket warmers and state-of-the-art rehabilitation exercise equipment. Donations also support important patient programs, such as the Patient Navigator Fund.

Olympic Medical volunteers also make a positive impact on the patient experience. In 2016, we had, at our peak, 105 volunteers who faithfully donated 12,398 hours of work.

“We appreciate these dedicated volunteers very much for their service,” Wall says.



PLANNING FOR THE FUTURE

In fall 2016, the OMC Foundation embarked on a capital campaign to raise \$1 million to contribute to the expansion of Olympic Medical Cancer Center in Sequim, a project predicted to begin in the fall of 2017.

“It’s an opportunity for people to leave a lasting legacy, and 100 percent of funds raised will go toward the project,” says Eric Lewis, CEO of Olympic Medical.

For more information about the OMC Auxiliary program or to volunteer at Olympic Medical, please call the volunteer coordinator at (360) 565-9110. People interested in receiving more information or making a donation to the OMC Foundation or the capital campaign may call the OMC Foundation office at (360) 417-7144.

>>>> Gaining Momentum in 2016

Olympic Medical Center is an active partner in the Olympic Community of Health, a state-designated “Accountable Community of Health” consisting of participating agencies throughout Clallam, Jefferson and Kitsap counties.

IN SEPTEMBER 2016, the Olympic Community of Health began work on an initial three-county health improvement project. After a rigorous research and planning process, the Three-County Coordinated Opioid Response Project was launched in January 2017.

This project is an initiative to coordinate and implement an effective response to the opioid crisis in the three counties and the tribal nations within these boundaries. The 2016 groundwork included data collection and input from multiple sectors. Community advisors will be identified and brought together in 2017 to further define the project.

AREAS OF PRIMARY FOCUS

Also in 2016, the Olympic Community of Health established its regional health

priorities, which will help guide work in 2017 to facilitate projects under the state’s Medicaid Waiver. These priorities include:

- Access
- Aging
- Behavioral health
- Chronic disease
- Early childhood

“We continue to have a seat at the table with the Olympic Community of Health and are proud to work with agencies throughout our three counties to ensure we are improving the well-being of our communities,” says Eric Lewis, CEO of Olympic Medical.

For more information about the Olympic Community of Health, visit www.olympicch.org.

